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< Hello, WUD! >

















ONLINE EBOOK

Best design practices in one book

A free resource that will help you understand the design process and improve the quality of your work.



www.netguru.co/design-process





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We are Product-oriented.



But what exactly does it mean?

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"Product Design" is pars pro toto

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BV = (Design + Development) * Strategy









Senior UX Designer





Senior UX Designer





Senior UX Designer

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Mission Statement:



I work closely with our Clients on Digital Product Ideas to build up the **Business Value** of these by making them empowering for Users.



Value is the final answer

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Think in Absolutes.



Client

Knowledge

Technology







Knowledge

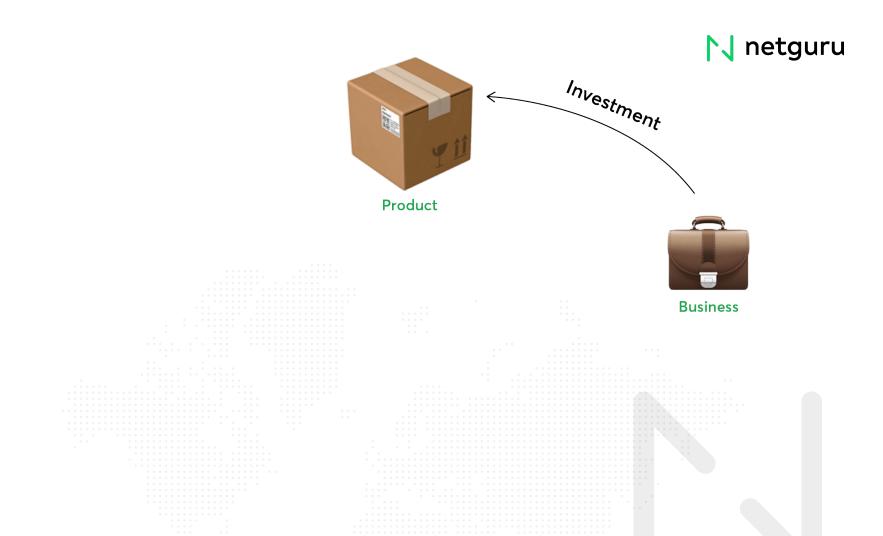


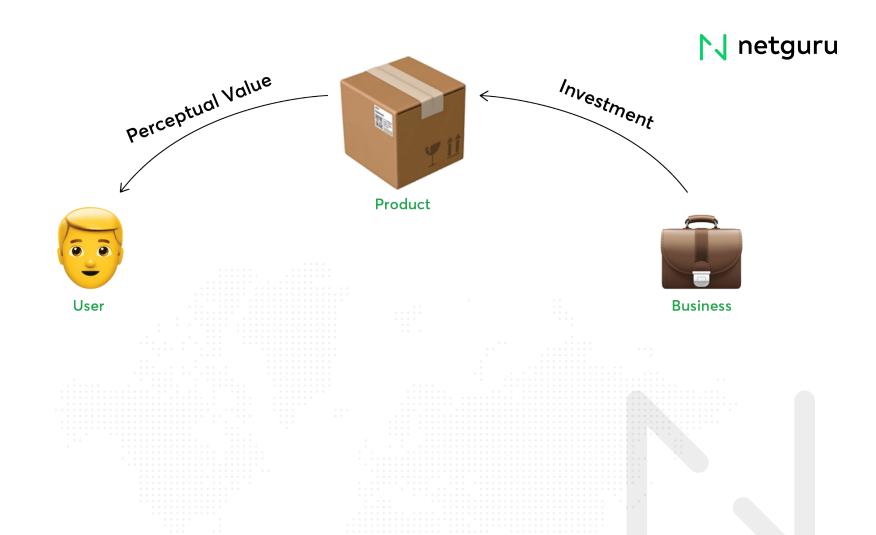


The Product is not the goal – it is but a tool in the hands of a Business.



Designing a Product is building the Value Flow behind it.







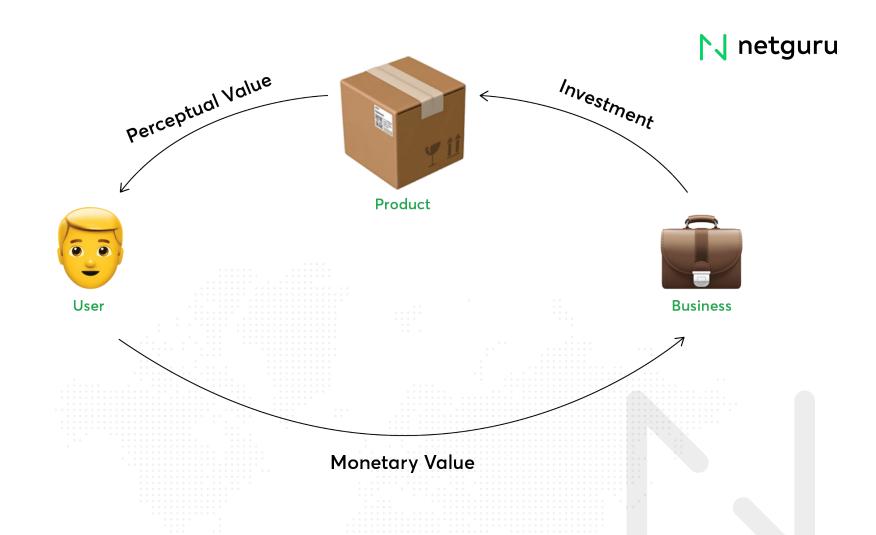
Perceptual Utilitarian Value Value





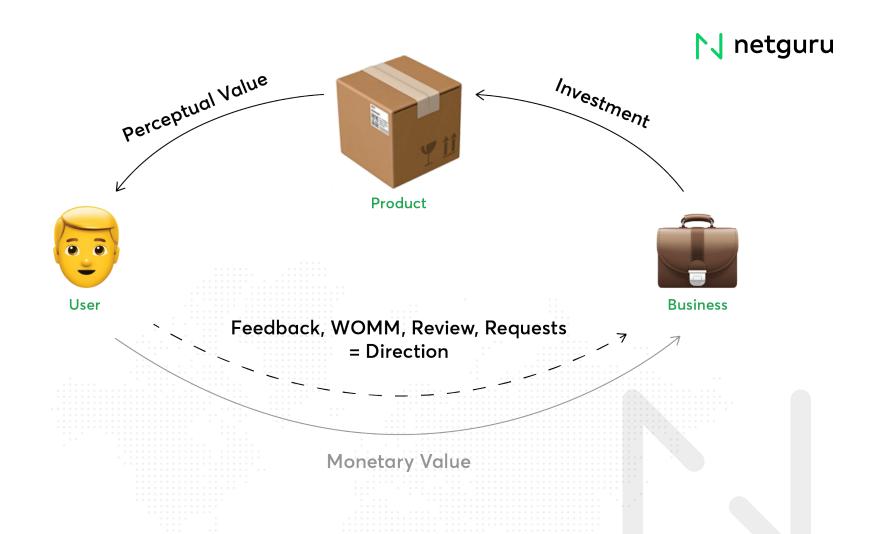


Utilitarian Perceptual Value Value Considers biases





Business Monetary Value Value

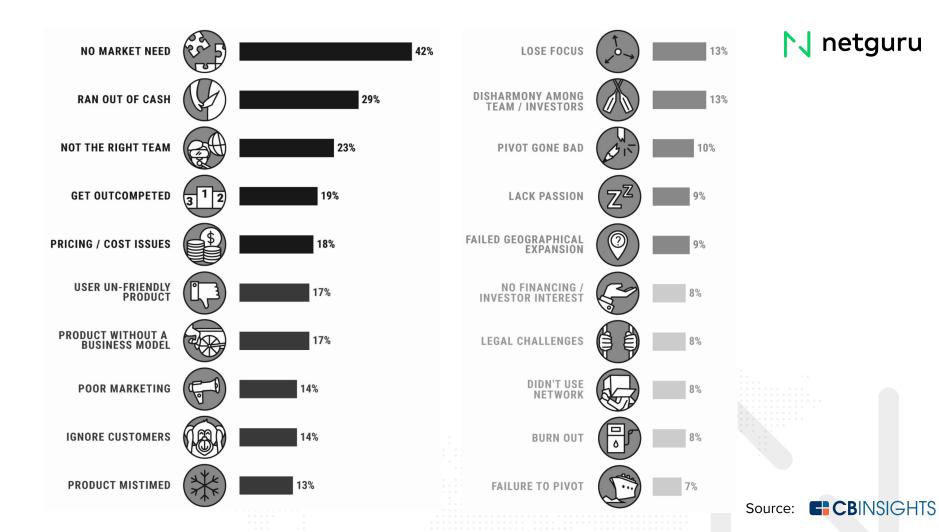












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People



People are of paramount importance.



Respect People. Value their experience. Understand their errors.



The four principles of Consultancy:

- **Openness & Cooperation** (working as one Team),
- Willingness to build a successful solution,
- Ability to mix diversified experience,
- Valuing mistakes they are the best lessons ever learned.

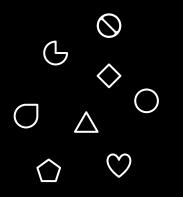


Everyone you need are KIDS – or experts in Knowledge, Ideation, Decisions & Skills.

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Knowledge

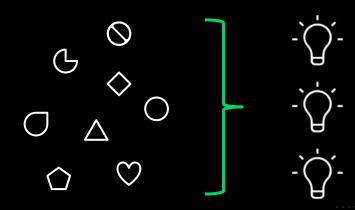
Domain specific Market potential Competitors Legal topics and more...

Ideation

Decisions







Knowledge

Domain specific Market potential Competitors Legal topics and more...

Ideation

Mission & Vision Ambitions Feature ideas Addressing knowledge and more...



Decisions



Skills





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Decisions

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Rational decisions Setting the direction Pivoting Strategy & tactics and more...



Skills





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Skills

Development Design Marketing & Growth Processes and more...



Working with Ideas



Theory of Ideas / Forms

(quite abstract yet extremely practical)



Form

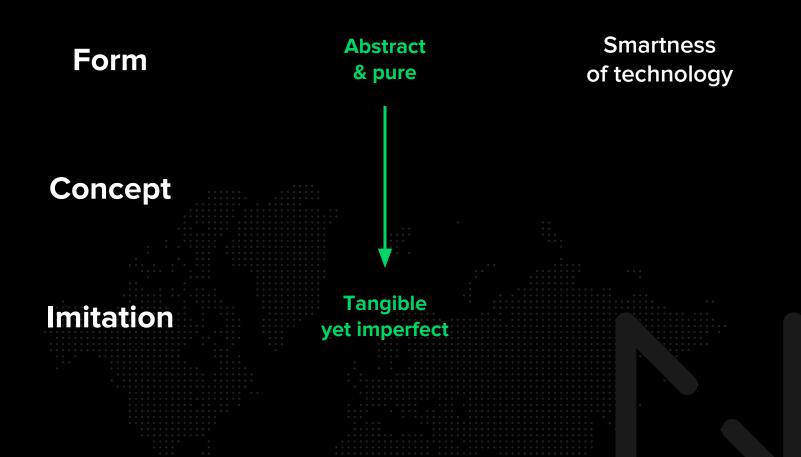
Concept

Imitation			
Inditation			

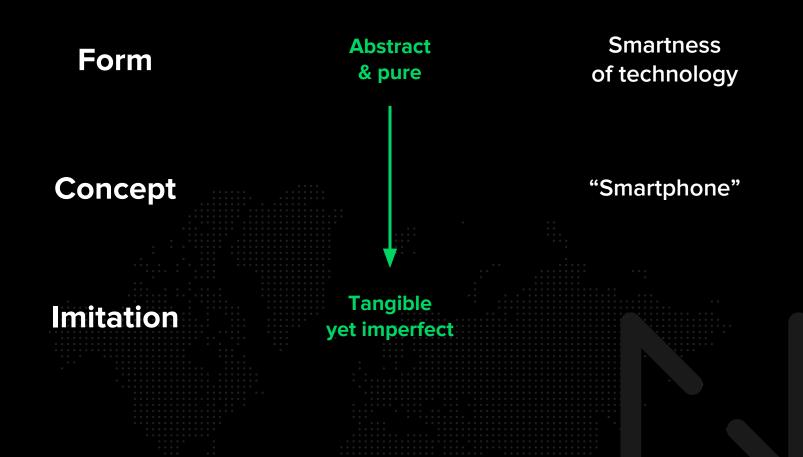


















There is always room for innovation and disruption.

Ideas are like fish.

If you want to catch little fish, you can stay in the shallow water.

But if you want to catch the big fish, you've got to go deeper.

– David Lynch

Down deep, the fish are more powerful and more pure.

They're huge and abstract.

– David Lynch



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They're huge and abstract.

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Think Future

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Think viably close Future



Harness Ideas with Strategy.

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Layered Mindset





What tools you use to build Value?

Axure, Sketch, Tobii, canvases, whiteboard, post-its...



Methods

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What practices you use when building Value? Business Model Canvas, personas, wireframing...



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What frameworks you build Value with? Consultancy, Design Sprints, SCRUM...



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What mindset you build Value with? User-centrism, conversion-centrism, openness, partnership, curiosity, focus, proactivity, adaptation, creativity...

Methods

Approaches

Principles



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What practices you use when building Value? Business Model Canvas, personas, wireframing...

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> > What mindset you build Value with? User- and conversion-centrism, agility, openness, partnership, curiosity, focus, proactivity, adaptation, creativity...

What you value?

Business, Users, People, Product, Technology...

Methods

Approaches

Principles

Absolutes



Value is the final answer



If you find that what you do does not bring Value, question, rethink, and ultimately improve your method.



It is quite easy to be an idealist and still be pragmatically effective.

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Just keep looking up at the stars with both feet on the ground.



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